## **IMPACT & SUSTAINABILITY CANVAS**

**INITIATIVE TITLE:** 



**VALUE PROPOSITION** PROBLEM / NEEDS / **EXTERNAL ACTORS CHALLENGE / OPPORTUNITY** CONDITIONS What is the specific proposal of this initiative? Can the initiative Beneficiaries / Users Partners / Collaborators Other actors actually contribute to changes in knowledge, skills and attitudes / Providers and influencers What is the challenge that the initiative aims to address? What external factors could of our target group/s (outcomes)? Can the initiative ameliorate the positively or negatively affect the quality of life of people and the environment (impact)? **IMPACT RELATIONS AND CHANNELS** How does the initiative help create a better world? How can the vision become a fully realised and actionable solution for society and the environment? Which of the UN Sustainable Develop-What is it? How is it measured? What relationship and what channels are put in place ment Goals does this initiative refer to? What kind of target group/s, to involve and engage the various actors? social and environmental impact? Use the information of the boxes "Value Proposition" and 'Results" to think of indicators. **RESULTS ACTIVITIES RESOURCES KEY OBSTACLES** SIDE EFFECTS Which concrete and measurable results What activities are required to produce What types of resources will you need (outputs) will be produced by the initiative? to kick off the initiative? What types of the results for the initiative? resources could you need to complete the initiative? What are the potential unin-What barriers or obstacles stand between the actors tentional effects (positive or and their full involvement in the initiative? negative) that could develop as a result of the initiative? **COST STRUCTURE FLOW REVENUES** What categories of costs and investments are needed? What is their extent? How are the necessary resources generated? What is the economic engine of the initiative? Who provides the financial support to maintain or grow the initiative?

The Impact & Sustainability Canvas is a matrix that supports project coordinators / managers to build an impact & sustainability plan, envisioning the impact of initiatives, while also evaluating their economic feasibility and long-term term sustainability. It is divided into five main boxes, that are interlinked, guiding project coordinators / managers to follow a logical process to identify and define their value proposition, results, activities, human and economic resources, actors involved, as well as impact, sustainability and any obstacle or external conditions that may be encountered throughout the initiative. Source: this Canvas was inspired and slightly adapted from the one developed by the Impact Hub Siracusa for the Open Science Hub Network.